ASSOCIATED STUDENTS, INC.
CAL STATE SAN MARCOS

ASI Internal Operations Committee 26 - 05

Friday, March 13th, 2026 | 2:30-4:00pm
Location: ASI Conference Room (USU 3700)
Posted: Tuesday, March 10th , 2026

2025/2026 IO Committee

Voting Members
Anahi Martinez Perez
Chair & Vice President of Finance & Operations

Elaine Pollard
President & CEO
Vice Chair

Itsarely Palma Castillo
CoBA Representative

Joel Carillo
CoBA Representative

Bailey Salazar
CEHHS Representative

Morgan Harris
CSTEM Representative

Anthony Luna
Student At Large Representative

Gabriel Bello
Student At Large Representative

Elijah Encinias
Student At Large Representative

Advisors
Annie Macias
ASI Executive Director

Talisha St. John
ASI Business Operations Analyst

Deborah Davis
Director of Auxiliary Financial Services

ITEM	SUBJECT	PRESENTER
01	**Call to Order** The meeting was called to order at 2:33pm	Anahi Martinez Perez Chair & Vice President of Finance & Operations
02	**Roll Call** Present: Anahi, Elaine, Itsarely, Joel, Morgan, Anthony, Gabriel, Elijah, Deborah, Talisha, Annie Absent: Bailey	Anahi Martinez Perez Chair & Vice President of Finance & Operations
03	**Recognition of Guests** See attached sign-in sheet	Anahi Martinez Perez Chair & Vice President of Finance & Operations
04 **Action**	**Approval of Agenda** Will of Chair edits: Change Michael to Trent Borger in Item 07 Consent Vote None Opposed Motion Carries	Anahi Martinez Perez Chair & Vice President of Finance & Operations
05 **Action**	**Approval of Minutes** No Edits Consent Vote None Opposed Motion Carries	Anahi Martinez Perez Chair & Vice President of Finance & Operations
06 **Information**	**Open Forum*** None	Anahi Martinez Perez Chair & Vice President of Finance & Operations
07 **Action**	**Approval of ASI Budget for Fiscal Year 26/27** **Description:** Review of proposed ASI 26/27 Budget including operations, salaries and programming. **Fiscal Impact:** $2,200,000 **Presenters:**	Anahi Martinez Perez Chair & Vice President of Finance & Operations

	CAB & Festival 78: Sabrina Leffler Streeter, Tyler Liguori, Daphne Joie Smith MCT: Michelle Chan, Michael White CP: Alex Orozco, Alondra Lopez, Giulia Martelli BOD: Haley Burch, Illeana Carmona Chavez, Shannon Gallacher Executive Officers & Operations: Anahi Martinez Perez, Elaine Pollard, Talisha St. John See attached for document reviewed Itsarely – For ASB, what states have not yet been explored that we haven't been able to afford? Tyler – Hawaii is one example Daphne – States that have a balance of humanitarian need and experiences for students Itsarely – Have you heard feedback from students asking for more programming at our satellite campuses? Daphne – The additional programmer would be able to host more social events for students Anahi – For the positions, would they each need to be from the respective satellite campuses? Daphne – Yes, but in the case the position goes unfilled, the other could fill in and program for both Elaine – Do we have office space for students at the MSJC campus? Daphne – Yes Elaine – Does the phone need to be connected to a number? Trent – Given campus' spotty nature, a phone with service will guarantee better connection Anahi – Will getting one phone offset the costs of cellphone reimbursement? Trent – MCT would no longer need to submit cellphone reimbursements Itsarely – Would permits include summer or only semester based? Anahi – The pilot would be semester based, 50 in the Fall and 50 in the Spring Annie – Students do not pay the ASI fee in the summer, so we would not cover summer as we would not receive revenue Itsarely – Would students from Temecula campuses be eligible? Anahi – Yes Itsarely – If approving, do we have enough to cover these proposed expenses? Anahi – Yes, even with reserves Elaine motioned to approve 2nd – Itsarely None Opposed No Abstentions	

	Motion Carries!	
08 **Information**	**Announcements** None	Anahi Martinez Perez Chair & Vice President of Finance & Operations
09 **Action**	**Adjournment** At the Will of the Chair, the meeting was adjourned at 3:40pm	Anahi Martinez Perez Chair & Vice President of Finance & Operations

I, Matthew Arguello, 26/27 ASI VPFO, hereby certify that the above minutes were approved by Board of Directors Internal Operations of Associated Students, Inc., at a regularly scheduled meeting held on April 17th, 2026 (see all minutes from 25/26)

Matthew Arguello
Matthew Arguello (May 21, 2026 14:05:21 PDT)

05/21/2026

Public comment will be limited to a maximum of 5 minutes per guest. Chair will determine allocated amount per meeting

ASSOCIATED STUDENTS, INC.
CAL STATE SAN MARCOS

Visitor Sign In Sheet

Meeting Date: 3/12/26

	Name	Campus Affiliation
1.	Mariah Serna	Campus Activities board ASI
2.	Ashley Fennell	Pro Staff
3.	Alondra Lopez	Pro Staff
4.	Roman Martens	Student
5.	Giulia Marcelli	Pro Staff
6.	Michele Callejas	Campus Activities Board ASI
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ASSOCIATED STUDENTS, INC.
CAL STATE SAN MARCOS

SPEAKER

~~Visitor~~ Sign In Sheet

Meeting Date: 3/12/26

	Name	Campus Affiliation
1.	Tileana Carmona Chavez	~~ASI~~ Chief of Staff
2.	Daphne Joie Smith	Campus Activities Board, ASI
3.	Tyler Ligueri	Campus Activites Board, ASI
4.	Sabrina Leffler Streeter	Campus Activities Board, ASI
5.	Michelle Chan	MCT
6.	Trent Barger	ProStaff / MCT
7.	~~Alondra Lopez~~	~~ProStaff~~
8.	~~Roman~~	
9.	Alex Orozco	CP Specialist
10.	Hailey Burch	BOD
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Round up numbers
Update Timeline
Update Principle Date
Follow on email Headcount (to Randy and Matias)
ASK IO About Salaries
Explain the .50 cent 2026 January
Execs hourly .50 cent increase
4472 hours 23/24. 3303 24/25 4900 if no one calls sick
ASI Budget speaker- to IO 2-5 MINUTES

ASI Budget Summary

		24/25 Approved Budget with Reserve Amedments	24/25 Projected Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
Revenue						
Fall Headcount		14,403	14,655.00	14,655	15,441.00	
Spring Headcount		13,746	13,432.00	13,432.00	14,159.00	
Fee per Semester		$ 75.00	$ 75.00	$ 75.00	$ 75.00	
Interest from Investments		$ -	$ 101,538	$ -	$ 103,407	
REVENUE TOTAL		**$ 2,111,175**	**$ 174,882**	**$ 2,106,525**	**$ 2,323,407**	
Reserve Allocations						
Support for Programs and Services		$ 300,445	$ -	$ 476,894	$ -	
Insurance Claim Funds		$ -	$ -	$ -	$ -	
Revenue + Reserve Allocation TOTAL		**$ -**	**$ -**	**$ -**	**$ -**	
Expenses						
2101	Operations	$ 531,482	$ 369,575	$ 565,957	$ 284,271	
2102	Board of Directors	$ 148,011	$ 209,216	$ 150,011	$ 93,793	
2103	ASI President	$ 23,480	$ 24,201	$ 26,954	$ 16,889	
2107	Campus Activities Board	$ 325,098	$ 348,071	$ 323,690	$ 174,555	
2108	Media and Communications/ Marketing	$ 230,273	$ 260,075	$ 242,687	$ 112,980	
2110	General Student Programs	$ 334,439	$ 247,904	$ 328,141	$ 168,163	
2111	ASI Vice President of Finance & Operations	$ 84,031	$ 136,468	$ 121,505	$ 50,963	
2118	ASI Vice President of Student & University Affairs	$ 26,031	$ 21,519	$ 26,505	$ 13,901	
2121	University Cost Recovery	$ 174,648	$ 174,648	$ 210,741	$ 210,741	
2124	ASI Chair & Chief of Staff	$ 21,031	$ 19,034	$ 20,505	$ 8,366	
2125	ASI Cougar Pantry	$ 394,097	$ 377,762	$ 315,196	$ 163,194	
2126	Festival 78	$ 241,100	$ 249,049	$ 275,800	$ 8,667	
	EXPENSES TOTAL	**$ 2,533,720**	**$ 2,437,523**	**$ 2,607,692**	**$ 1,306,483**	
	NET INCOME/ (LOSS)	**$ (2,533,720)**	**$ (2,437,523)**	**$ (2,607,692)**	**$ (1,306,483)**	

ASI Reserves

	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
Projected Beginning Fund Balance	$ 3,185,583	$ 3,208,669	$ 3,208,669	$ 3,208,669	
Add/Deduct: Adjusted Net Income/ (Loss)	$ (286,783)	$ (57,793)	$ (476,894)	$ -	
Deduct: Projects and Programs Designated by BOD to Support with Reserves	$ -	$ -	$ -	$ -	
PROJECTED ENDING BALANCE	**$ 2,898,800**	**$ -**	**$ 2,731,775**	**$ -**	
Grants/ Fundraising					
Giving Day Funds for SEF (Foundation)	#REF!	#REF!	#REF!	#REF!	
Giving Day Funds for ASI Cougar Pantry (Foundation)	#REF!	#REF!	#REF!	#REF!	
TOTAL	**#REF!**	**#REF!**	**#REF!**	**#REF!**	
Statement of Reserve Allocation: Designated by ASI Corporate Policy					
Working Capital & Current Operations	$ 1,443,488	$ -	$ 1,442,735	$ -	
Capital Equipment & Acquisition	$ 78,063	$ -	$ 93,539	$ -	
Planned Future Growth	$ 288,698	$ -	$ 324,626	$ -	
TOTAL	**$ 1,810,249**	**$ -**	**$ 1,860,900**	**$ -**	
Projects and Programs Support: Designated by The ASI Board of Directors					
Reserved for Wellness and Recreation Facility	$ -	$ -	$ -	$ -	
Reserved for Student Emergency Fund	$ -	$ -	$ -	$ -	
Reserved for Program Support	$ -	$ -	$ -	$ -	
Reserved for ASI Cougar Pantry Related Grants	$ -	$ -	$ -	$ -	
Reserved for ASI Cougar Pantry Additional Support	$ 13,662	$ -	$ -	$ -	
Reserved for ASI Leadership Funding	$ -	$ -	$ -	$ -	
Reserved for ASI 30 Year Timeline Project	$ -	$ -	$ -	$ -	
Future Fees Campaign	$ -	$ -	$ -	$ -	
Reserved for General Programs and Services Support	$ 286,783	$ -	$ 476,894	$ -	
Reserved for Future Inflation Gap/ Economic Uncertainty	$ -	$ -	$ 836,993	$ -	
TOTAL	**$ 300,445**	**$ -**	**$ 1,313,887**	**$ -**	

Expenses- Professional Staff Salaries and Benefits
Position:
Total Salaries:
Total Benefits:
Total 8% Corp Cost
TOTAL COST ALL POSITIONS

Note: Staff salaries were taken out of of each entity in the breakdown for transparency on student programs. Note: Please find student salaries under each corresponded entity.

ASI Operations- Dept. ID: 2101

Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808		Increase Adjustments (GSI)	$ 51,078	$ 5,524	$ 47,555	$ -	
660858		Corp Education Benefits	$ 3,200	$ 696	$ 3,200	$ -	
660858		Professional Development	$ 6,600	$ 2,506	$ 6,600	$ 1,899	
606001		Statewide Travel	$ 8,000	$ 7,169	$ 8,000	$ 6,170	
604001		Telecommunications/ Phones	$ 7,000	$ 5,335	$ 7,000	$ 1,549	
613810		Auditing Expenses	$ 28,300	$ 29,335	$ 28,300	$ 13,415	
660001		Postage/ Mail	$ 200	$ 220	$ 200	$ 74	
660003		Office Supplies	$ 8,000	$ 3,620	$ 8,000	$ 2,986	
660010		Insurance/ CSURMA	$ 10,997	$ 11,638	$ 12,171	$ 18,232	
660010		Dividend	$ -	$ -	$ -	$ -	
660835		Signa- Copier Lease	$ 1,500	$ 773	$ 2,000	$ 1,655	
660842	12512	Golf Cart	$ 2,900	$ 2,972	$ 2,900	$ 1,069	
660805		Membership Dues	$ 2,000	$ -	$ 2,000	$ -	
613807		Legal	$ 500	$ 500	$ 1,000	$ 7,642	
660851		Bank Charges	$ 500	$ 328	$ 500	$ 1,036	
	TOTAL		**$ 130,775**	**$ 70,615**	**$ 129,426**	**$ 55,726**	

ASI Board of Directors- Dept. ID: 2102

Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals (As of Dec 31, 2024)	25/26 Proposed	25/26 Actuals	26/27 Proposed
606001		Travel	$ 7,000	$ 9,158	$ 7,000	$ 3,440	
609008		Scholarship	$ 12,000	$ 10,758	$ 12,000	$ 5,978	
660842		Student Activities	$ 25,000	$ 22,304	$ 25,000	$ 14,515	
660842	10216	Veteran's Representative	$ 1,500	$ 163	$ 1,500	$ 1,069	
660842	10217	Sustainability Representative	$ 1,500	$ 1,272	$ 1,500	$ 341	
660842	10218	Diversity Equity & Inclusion Representatives	$ 1,500	$ 1,148	$ 1,500	$ 533	
660842	10220	CSTEM Representatives	$ 1,000	$ 656	$ 1,000	$ 148	
660842	10221	CoBA Representatives	$ 1,000	$ 928	$ 1,000	$ 706	
660842	10222	CEHHS Representatives	$ 1,000	$ 829	$ 1,000	$ 615	
660842	10223	CHABSS Representatives	$ 1,000	$ 160	$ 1,000	$ 844	
660842	10224	ASI General Elections	$ 2,500	$ 2,346	$ 4,500	$ 1,165	
	TOTAL		**$ 55,000**	**$ 49,722**	**$ 57,000**	**$ 29,354**	

ASI President- Dept. ID: 2103

Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals (As of Dec 31, 2024)	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- SA	$ 18,300	$ 19,378	$ 18,758	$ 11,551	
613808	16804	Benefits- SA Fall/ Spring 2.2%	$ 680	$ -	$ 696	$ 393	
613808		Benefits- SA Summer 9.3%	$ -	$ -	$ -	$ -	
606001		Travel	$ 3,500	$ 4,371	$ 6,500	$ 4,570	
660842		Student Activities	$ 1,000	$ 453	$ 1,000	$ 375	

ASI Campus Activities Board- Dept. ID: 2107

Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- Student Assistants	$ 93,162	$ 77,813	$ 91,895	$ 37,315	
613808	16804	Benefits- SA Fall/ Spring 2.2%	$ 2,885	$ 2,407	$ 2,744	$ -	
		Benefits- SA Summer 9.3%	$ -	$ 1,288	$ -	$ -	
606001		Travel	$ 1,000	$ 2,770	$ 1,000	$ 94	
660842		Student Activities	$ 9,000	$ 6,540	$ 9,000	$ 10,171	
660842	10701	Novelty and Variety	$ 25,000	$ 22,604	$ 30,000	$ 20,098	
660842	10704	Civic Engagement	$ 12,500	$ 11,297	$ 8,000	$ 4,867	
660842	10705	Temecula Events & Programs	$ 7,500	$ 5,739	$ 7,000	$ 4,069	
0		Storage Container	$ -	$ -	$ -	$ -	
		Additional Account Totals	$ -	$ -	$ -	$ -	
660842	10707	Cougar Pride & Traditions	$ 42,000	$ 40,279	$ 42,000	$ 25,215	
606001	10711	Alternative Spring Break	$ 35,000	$ 4,992	$ 35,000	$ 8,014	
	TOTAL		$ 228,047	$ 175,729	$ 226,639	$ 109,843	
Breakdown of Funds Allocated From Reserves							
		CAB Storage Container	$ -	$ -	$ -	$ -	
0		Student Activities	$ -	$ -	$ -	$ -	
0	0	Novelty and Variety	$ -	$ -	$ -	$ -	
0	0	Civic Engagement	$ -	$ -	$ -	$ -	
0	0	Temecula Events & Programs	$ -	$ -	$ -	$ -	
0	0	Cougar Pride & Traditions	$ -	$ -	$ -	$ -	
0		Travel	$ -	$ -	$ -	$ -	
0	0	Alternative Spring Break	$ -	$ -	$ -	$ -	
	TOTAL		$ -	$ -	$ -	$ -	

ASI Media & Communications Team- Dept. ID: 2108

Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- Student Assistants	$ 69,285	$ 50,585	$ 79,478	$ 21,344	
613808	16804	Benefits- SA Fall/ Spring 4%	$ 2,186	$ 3,934	$ 2,157	$ -	
#REF!	#REF!	Benefits- SA Summer 12%	#REF!	#REF!	#REF!	#REF!	
606001		Travel	$ 8,500	$ 4,314	$ 9,000	$ 5,020	
660842		Student Activities	$ 2,000	$ 430	$ 1,500	$ 687	
660842	10801	Cougar Pride Swag	$ 7,000	$ 4,669	$ 7,000	$ 3,026	
660842	10802	ASI Branded Operational Supplies	$ 5,000	$ 4,831	$ 5,000	$ 4,564	
660842	10804	MCT Equipment	$ 6,750	$ 4,178	$ 9,000	$ 2,451	
660842	10805	Outreach & Volunteer Programs	$ 750	$ 387	$ 750	$ 385	
	TOTAL		#REF!	#REF!	#REF!	#REF!	
Breakdown of Funds Allocated From Reserves							
0	0	Cougar Pride Swag	$ -	$ -	$ -	$ -	
	TOTAL		$ -	$ -	$ -	$ -	

ASI General Student Programs- Dept. ID: 2110

Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- Student Assistants	$ 34,365	$ 21,351	$ 34,639	$ 10,578	
613808	16804	Benefits- SA Fall/ Spring / Winter 4% & Summer 12%	$ 991	$ 1,946	$ 238	$ -	

660842		Student Activities	$ 700	$ 947	$ 700	$ 342	
660842	11001	ASI Retreats	$ 20,000	$ 15,180	$ 20,000	$ 12,179	
660842		Volunteer Support	$ 1,000	$ -	$ 1,000	$ -	
660842	10706	TLAN	$ 5,000	$ 5,028	$ 5,000	$ -	
660842		Uniforms	$ 2,000	$ -	$ 5,000	$ -	
660842	11007	Sustainability Projects Fund	$ 10,000	$ 3,169	$ 10,000	$ 4,519	
660842	11008	USU Art	$ 1,500	$ 1,127	$ 1,500	$ -	
660835		Office Equipment / Computers	$ 38,725	$ 14,404	$ 33,725	$ 16,432	
616003		Basecamp Charge	$ -	$ -	$ 1,615	$ 3,229	
613001		Conference Room Wall	$ 15,000	$ 14,508	$ -	$ 20,000	
		TOTAL	$ 129,281	$ 77,661	$ 113,417	$ 67,278	

Breakdown of Funds Allocated From Reserves							
#REF!	#REF!	Sustainability Projects Fund	#REF!	#REF!	#REF!	#REF!	
#REF!		Future Fee Campaign	#REF!	#REF!	#REF!	#REF!	
#REF!		IITS Charges Associated with Refresh	#REF!	#REF!	#REF!	#REF!	
		TOTAL	#REF!	#REF!	#REF!	#REF!	

ASI VPFO- Dept. ID: 2111

Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- SA	$ 17,385	$ 12,782	$ 17,843	$ 8,256	
613808	16804	Benefits- SA Fall/ Spring 2.2%	$ 345	$ 270	$ 309	$ -	
613808	16804	Benefits- SA Summer 9.3%	$ 301	$ -	$ 354	$ -	
606001		Travel	$ 1,000	$ 783	$ 1,000	$ -	
660842	11103	Student Emergency Fund	$ 30,000	$ 95,900	$ 60,000	$ 34,300	
660842	11104	ASI Leadership Fund	$ 35,000	$ 23,533	$ 42,000	$ 8,407	
		TOTAL	$ 84,031	$ 133,268	$ 121,505	$ 50,963	

Breakdown of Funds Allocated From Reserves							
#REF!	#REF!	Student Emergency Fund	#REF!	#REF!	#REF!	#REF!	
#REF!	#REF!	ASI Leadership Fund	#REF!	#REF!	#REF!	#REF!	
		TOTAL	#REF!	#REF!	#REF!	#REF!	

Breakdown of Funds From Fundraising/Grants							
#REF!	#REF!	Student Emergency Fund (Foundation Fund 96014) (Project 86578)	#REF!	#REF!	#REF!	#REF!	
		TOTAL	#REF!	#REF!	#REF!	#REF!	

ASI University Cost Recovery- Dept. ID: 2121

Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613814		University Indirect Cost Recovery	$ 45,617	$ 45,617	$ 42,734	$ 42,734	
613814		Business & Financial Services MOU	$ 129,031	$ 129,031	$ 168,007	$ 168,007	
		TOTAL	$ 174,648	$ 174,648	$ 210,741		

Note: Assumes 3% increase indirect cost recovery.

ASI VPSUA- Dept. ID: 2118

Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- SA	$ 17,385	$ 15,058	$ 17,843	$ 10,696	
613808	16804	Benefits- SA Fall/ Spring 2.2%	$ 301	$ -	$ 354	$ -	
613808	16804	Benefits- SA Summer 9.3%	$ 345	$ -	$ 309	$ -	
606001		Travel	$ 7,000	$ 5,606	$ 7,000	$ 2,700	
#REF!		Student Activities	#REF!	#REF!	#REF!	#REF!	
660842	11801	Lobby Corp	$ 1,000	$ 855	$ 1,000	$ 506	
		TOTAL	#REF!	#REF!	#REF!	#REF!	

Note: Student Activities is moving under CAB Civic Engagement line.

ASI Chair & Chief of Staff- Dept. ID: 2124

Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- SA	$ 17,385	$ 16,582	$ 17,843	$ 7,949	
613808	16804	Benefits- SA Fall/ Spring 2.2%	$ 345	$ 323	$ 309	$ -	
613808	16804	Benefits- SA Summer 9.3%	$ 301	$ -	$ 354	$ -	
606001		Travel	$ 2,000		$ 1,000	$ 417	
660842		Student Activities	$ 1,000	$ 1,655	$ 1,000	$ 417	
		TOTAL	$ 21,031	$ 18,561	$ 20,505	$ 8,783	

ASI Cougar Pantry- Dept. ID: 2125

Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- Student Assistants	$ 114,539	$ 70,592	$ 97,010	$ -	
613808	16804	Benefits- SA Fall/ Spring / Winter 4% & Summer 12%	$ 2,887	$ 2,786	$ 2,066	$ -	
660842		Student Activities	$ 7,000	$ 41,793	$ 5,000	$ 1,855	
660842	12502	Food	$ 20,776	$ 40,486	$ 60,000	$ 28,828	
660842	12501	Operatios	$ 10,000	$ 18,245	$ 18,000	$ 8,905	
660842	12503	Programming	$ 26,000	$ 6,699	$ 18,000	$ 8,324	
606001		Travel	$ 2,000	$ 1,033	$ 2,000	$ 1,043	
660842		Van	$ 4,000	$ (2,030)	$ 4,000	$ 1,589	
		TOTAL	$ 187,202	$ 179,605	$ 206,076	$ 50,544	

Breakdown of Prior Year Grants							
#REF!	660003	SDFB Refrigerators	$ -	$ 16,000	$ -	$ -	
#REF!	619801	SB85- Pantry Expansion	$ -	$ 58,010	$ -	$ -	
#REF!	613808	Giving Day (Foundation Project 86731)	$ -	$ 3,000	$ -	$ -	
#REF!	660818	AB 85- Cal Fresh	$ -	$ 6,500	$ -	$ -	
	CP Driver	AB- 74	$ -	$ 6,500	$ -	$ -	
0	0	San Diego Foundation Grant	$ -	$ 9,000	$ -	$ -	
0	0	IRA	$ -	$ 990	$ -	$ -	
0	0	Feeding San Diego (FSD-S23)	$ -	$ -	$ -	$ -	
		TOTAL	$ -	$ 100,000	$ -	$ -	

Breakdown of Funds Allocated From Reserves							
0	0	Three Additional Student Assistants	$ -	$ -	$ -	$ -	
0	0	Food	$ -	$ -	$ -	$ -	
0	0	Operations	$ -	$ -	$ -	$ -	
0	0	Programming	$ -	$ -	$ -	$ -	
0	0	Van	$ -	$ -	$ -	$ -	
0	0	Hygiene Supplies	$ -	$ -	$ -	$ -	
0	0	Monthly Basic Needs Opportunities	$ -	$ -	$ -	$ -	
		TOTAL	$ -	$ -	$ -	$ -	

ASI Festival 78- Dept. ID: 2126

Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
660842	12601	Volunteers	$ 3,000	$ 1,914	$ 5,000	$ -	
660842	12602	Marketing	$ 2,000	$ 971	$ 1,000	$ 555	
660842	12603	Promotions	$ 6,000	$ 1,522	$ 6,000	$ -	
660842	12604	Production	$ 90,000	$ 107,171	$ 100,000	$ 557	
660842	12605	Artist(s)/ Hospitality	$ 140,000	$ 131,849	$ 145,000	$ 4,056	
660842	12606	Activities/ Entertainment	$ 12,000	$ 5,333	$ 18,000	$ 3,499	
660842	12607	Decor	$ 500	$ 273	$ 500	$ -	
660842		Art	$ 600	$ -	$ 300	$ -	
		Ticket Sales	#REF!	#REF!	#REF!	#REF!	
		TOTAL	#REF!	#REF!	#REF!	#REF!	

Breakdown of Funds Allocated From Reserves							
660842	12602	Marketing	#REF!	#REF!	#REF!	#REF!	
660842	12603	Promotions	#REF!	#REF!	#REF!	#REF!	
660842	12604	Production	#REF!	#REF!	#REF!	#REF!	
660842	12605	Artist(s)/ Hospitality	#REF!	#REF!	#REF!	#REF!	
660842	12606	Activities/ Entertainment	#REF!	#REF!	#REF!	#REF!	
660842	12607	Decor	#REF!	#REF!	#REF!	#REF!	
		TOTAL	#REF!	#REF!	#REF!	#REF!	

ASSOCIATED STUDENTS INC. of CSUSM
ASI Budget Summary

ASI Budget Summary						
		24/25 Approved Budget with Reserve Amedments	24/25 Projected Actuals	25/26 Approved	25/26 Actuals	26/27 Proposed
Revenue						
Fall Headcount		14,403	14,655.00	14,655	15,441	15,441
Spring Headcount		13,746	13,432.00	13,432	14,159	14,159
Fee per Semester		$ 75.00	$ 75.00	$ 75.00	$ 75.00	$ 75.00
Fall Student Fee Revenue		$ 1,080,225	$ 1,151,002	$ 1,099,125	$ 1,201,784	$ 1,158,075
Spring Student Fee Revenue		$ 1,030,950	$ 1,053,846	$ 1,007,400	$ 539,799	$ 1,061,925
Total Fee Revenue		$ 2,111,175	$ 2,204,848	$ 2,106,525	$ 1,741,583	$ 2,220,000
Other Revenue Sources						
Interest from Investments		$ -	$ 101,538	$ -	$ 103,407	$ 80,000
Student Emergency Fund Donations		$ 76,636	$ 8,562	$ -	$ 14,070	$ -
ASI Cougar Pantry Donations		$ 46,126	$ 33,695	$ -	$ -	$ -
Other revenue: reinstitution, Alternative Spring Break		$ -	$ 6,814	$ -	$ -	$ -
Festival 78 Ticket Sales		$ 13,000	$ 24,273	$ 24,273	$ -	$ 24,273
Total Other Revenue Sources		$ 135,762	$ 174,882	$ 24,273	$ 117,477	$ 104,273
REVENUE TOTAL		**$ 2,246,937**	**$ 2,379,730**	**$ 2,130,798**	**$ 1,859,060**	**$ 2,324,273**
Expenses						
2101	Operations	$ 531,482	$ 369,575	$ 565,957	$ 284,271	$ 572,425
2102	Board of Directors	$ 148,011	$ 209,216	$ 150,011	$ 93,793	$ 151,558
2103	ASI President	$ 23,480	$ 24,201	$ 26,954	$ 16,889	$ 24,954
2107	Campus Activities Board	$ 325,098	$ 348,071	$ 323,690	$ 174,555	$ 356,308
2108	Media and Communications/ Marketing	$ 230,273	$ 260,075	$ 242,687	$ 112,980	$ 226,862
2110	General Student Programs	$ 334,439	$ 247,904	$ 328,141	$ 168,163	$ 292,288
2111	ASI Vice President of Finance & Operations	$ 84,031	$ 136,468	$ 121,505	$ 50,963	$ 128,305
2118	ASI Vice President of Student & University Affairs	$ 26,031	$ 21,519	$ 26,505	$ 13,901	$ 26,505
2121	University Cost Recovery	$ 174,648	$ 174,648	$ 210,741	$ 210,741	$ 215,634
2124	ASI Chair & Chief of Staff	$ 21,031	$ 19,034	$ 20,505	$ 8,366	$ 20,505
2125	ASI Cougar Pantry	$ 394,097	$ 377,762	$ 315,196	$ 163,194	$ 366,593
2126	Festival 78	$ 241,100	$ 249,049	$ 275,800	$ 8,667	$ 274,800
	EXPENSES TOTAL	**$ 2,533,720**	**$ 2,437,523**	**$ 2,607,692**	**$ 1,306,483**	**$ 2,656,737**
	NET INCOME/ (LOSS)	**$ (286,783)**	**$ (57,793)**	**$ (476,894)**	**$ 552,577**	**$ (332,464)**
Reserve Allocations						
Board designated funds to support programs and services		$ 300,445	$ -	$ 476,894	$ -	$ -
		$ -	$ -	$ -	$ -	$ -
	Revenue + Reserve Allocation TOTAL	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**

ASI Reserves						
		24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
Projected Beginning Fund Balance		**$ 3,185,583**	**$ 3,208,669**	**$ 3,208,669**	**$ 3,208,669**	**$ 2,898,800**
Add/Deduct: Adjusted Net Income/ (Loss)		$ (286,783)	$ (57,793)	$ (476,894)	$ -	$ -
Deduct: Projects and Programs Designated by BOD/Support with Reserves		$ -	$ -	$ -	$ -	$ 336,404
PROJECTED ENDING BALANCE		**$ 2,898,800**	**$ -**	**$ 2,731,775**	**$ -**	**$ 2,562,396**

Statement of Reserve Allocation: Designated by ASI Corporate Policy						
Working Capital & Current Operations		$ 1,443,488	$ -	$ 1,442,735	$ -	$ 1,443,488
Capital Equipment & Acquisition		$ 78,063	$ -	$ 93,539	$ -	$ 78,063
Planned Future Growth		$ 288,698	$ -	$ 324,626	$ -	$ 288,698
	TOTAL	**$ 1,810,249**	**$ -**	**$ 1,860,900**	**$ -**	**$ 1,810,249**

Projects and Programs Support: Designated by The ASI Board of Directors					
Reserved for Wellness and Recreation Facility	$ -	$ -	$ -	$ -	$ -
Reserved for Student Emergency Fund	$ -	$ -	$ -	$ -	$ -
Reserved for Program Support	$ -	$ -	$ -	$ -	$ -
Reserved for ASI Cougar Pantry Related Grants	$ -	$ -	$ -	$ -	$ -
Reserved for ASI Cougar Pantry Additional Support	$ 13,662	$ -	$ -	$ -	$ -
Reserved for ASI Leadership Funding	$ -	$ -	$ -	$ -	$ -
Reserved for ASI 30 Year Timeline Project	$ -	$ -	$ -	$ -	$ -
Future Fees Campaign	$ -	$ -	$ -	$ -	$ -
Reserved for General Programs and Services Support	$ 286,783	$ -	$ 476,894	$ -	$ -
Reserved for Future Inflation Gap/ Economic Uncertainty	$ -	$ -	$ 836,993	$ -	$ -
TOTAL	**$ 300,445**	**$ -**	**$ 1,313,887**	**$ -**	**$ -**

This section is for:
Expenses- Professional Staff Salaries and Benefits

Ashley L Notes: I found it a lot easier to copy and paste the updated chart from "Budget File for IO/BOD

" into a word document and downloaded as a PDF (then just add all 3 budget sections together on adob

ɹe)

ASI Operations- Dept. ID: 2101							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808		Increase Adjustments (GSI)	$ 51,078	$ 5,524	$ 47,555	$ -	$ 52,148
660858		Corp Education Benefits	$ 3,200	$ 696	$ 3,200	$ -	$ 3,200
660858		Professional Development	$ 6,600	$ 2,506	$ 6,600	$ 1,899	$ 6,600
606001		Statewide Travel	$ 8,000	$ 7,169	$ 8,000	$ 6,170	$ 8,000
604001		Telecommunications/ Phones	$ 7,000	$ 5,335	$ 7,000	$ 1,549	$ 7,000
613810		Auditing Expenses	$ 28,300	$ 29,335	$ 28,300	$ 13,415	$ 29,149
660001		Postage/ Mail	$ 200	$ 220	$ 200	$ 74	$ 300
660003		Office Supplies	$ 8,000	$ 3,620	$ 8,000	$ 2,986	$ 5,000
660010		Insurance/ CSURMA	$ 10,997	$ 11,638	$ 12,171	$ 18,232	$ 13,534
660010		Dividend	$ -	$ -	$ -	$ -	$ -
660835		Signa- Copier Lease	$ 1,500	$ 773	$ 2,000	$ 1,655	$ 2,000
		MISC Fees	$ -	$ 106,372	$ -	$ -	$ -
660842	12512	Golf Cart	$ 2,900	$ 2,972	$ 2,900	$ 1,069	$ 3,000
660805		Membership Dues	$ 2,000	$ -	$ 2,000	$ -	$ 2,000
613807		Legal	$ 500	$ 743	$ 1,000	$ 7,642	$ 1,000
660848		Taxes and fillings	$ -	$ 200	$ 200	$ -	$ 200
660851		Bank Charges	$ 500	$ 328	$ 500	$ 1,036	$ 1,500
		TOTAL	**$ 130,775**	**$ 177,430**	**$ 129,626**	**$ 55,726**	**$ 134,631**

ASI Board of Directors- Dept. ID: 2102							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals (As of Dec 31, 2024)	25/26 Proposed	25/26 Actuals	26/27 Proposed
606001		Travel	$ 7,000	$ 9,158	$ 7,000	$ 3,440	$ 5,000
609008		Scholarship	$ 12,000	$ 10,758	$ 12,000	$ 5,978	$ 14,400
660842		Student Activities	$ 25,000	$ 22,304	$ 25,000	$ 14,515	$ 32,000
660842	10216	Veteran's Representative	$ 1,500	$ 163	$ 1,500	$ 1,069	$ -
660842	10217	Sustainability Representative	$ 1,500	$ 1,272	$ 1,500	$ 341	$ -
660842	10218	Diversity Equity & Inclusion Representatives	$ 1,500	$ 1,148	$ 1,500	$ 533	$ -
660842	10220	CSTEM Representatives	$ 1,000	$ 656	$ 1,000	$ 148	$ -
660842	10221	CoBA Representatives	$ 1,000	$ 928	$ 1,000	$ 706	$ -
660842	10222	CEHHS Representatives	$ 1,000	$ 829	$ 1,000	$ 615	$ -
660842	10223	CHABSS Representatives	$ 1,000	$ 160	$ 1,000	$ 844	$ -
660842	10224	ASI General Elections	$ 2,500	$ 2,346	$ 4,500	$ 1,165	$ 3,500
		Misc Expenses	$ -	$ -	$ -	$ -	$ -
		TOTAL	**$ 55,000**	**$ 49,722**	**$ 57,000**	**$ 29,354**	**$ 54,900**

ASI President- Dept. ID: 2103							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals (As of Dec 31, 2024)	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- SA	$ 18,300	$ 19,378	$ 18,758	$ 11,551	$ 18,758
613808	16804	Benefits- SA Fall/ Spring 2.2%	$ 680	$ -	$ 696	$ 393	$ 325
613808		Benefits- SA Summer 9.3%	$ -	$ -	$ -	$ -	$ 372
606001		Travel	$ 3,500	$ 4,371	$ 6,500	$ 4,570	$ 4,500
660842		Student Activities	$ 1,000	$ 453	$ 1,000	$ 375	$ 1,000
		TOTAL	**$ 23,480**	**$ 24,201**	**$ 26,954**	**$ 16,889**	**$ 24,954**

ASI Campus Activities Board- Dept. ID: 2107							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- Student Assistants	$ 93,162	$ 77,813	$ 91,895	$ 37,315	$ 106,140
613808	16804	Benefits- SA Fall/ Spring 2.2%/Summer 9.3%	$ 2,885	$ 2,407	$ 2,744	$ -	$ 3,264
		Misc Expenses	$ -	$ 1,288	$ -	$ -	$ -
606001		Travel	$ 1,000	$ 2,770	$ 1,000	$ 94	$ 2,000
660842		Student Activities	$ 9,000	$ 6,540	$ 9,000	$ 10,171	$ 9,000
660842	10701	Novelty and Variety	$ 25,000	$ 22,604	$ 30,000	$ 20,098	$ 30,000

660842	10704	Civic Engagement	$ 12,500	$ 11,297	$ 8,000	$ 4,867	$ 8,000
660842	10705	Temecula Events & Programs	$ 7,500	$ 5,739	$ 7,000	$ 4,069	$ 14,000
660842	10707	Cougar Pride & Traditions	$ 42,000	$ 40,279	$ 42,000	$ 25,215	$ 42,000
606001	10711	Alternative Spring Break	$ 35,000	$ 4,992	$ 35,000	$ 8,014	$ 40,000
		TOTAL	**$ 228,047**	**$ 175,729**	**$ 226,639**	**$ 109,843**	**$ 254,404**

ASI Media & Communications Team- Dept. ID: 2108

Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- Student Assistants	$ 69,285	$ 50,585	$ 79,478	$ 21,344	$ 62,587
613808	16804	Benefits - SA- Fall/Spring 2.2% & Summer 9%	$ 2,186	$ 3,934	$ 2,157	$ -	$ 1,606
606001		Travel	$ 8,500	$ 4,314	$ 9,000	$ 5,020	$ 9,000
660842		Student Activities	$ 2,000	$ 430	$ 1,500	$ 687	$ 1,500
660842	10801	Cougar Pride Swag	$ 7,000	$ 4,669	$ 7,000	$ 3,026	$ 7,000
660842	10802	ASI Branded Operational Supplies	$ 5,000	$ 4,831	$ 5,000	$ 4,564	$ 5,000
660842	10804	MCT Equipment	$ 6,750	$ 4,178	$ 9,000	$ 2,451	$ 6,000
660842	10805	Outreach & Volunteer Programs	$ 750	$ 387	$ 750	$ 385	$ 750
		Social Media Phone	$ -	$ -	$ -	$ -	$ 624
		Misc Expenses	$ -	$ -	$ -	$ -	$ -
		TOTAL	**$ 101,471**	**$ 73,328**	**$ 113,885**	**$ 37,476**	**$ 94,067**

ASI General Student Programs- Dept. ID: 2110

Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- Student Assistants	$ 34,365	$ 21,351	$ 34,639	$ 10,578	$ 26,651
613808	16804	Benefits- SA Fall/ Spring / Winter 4% & Summer 12%	$ 991	$ 1,946	$ 238	$ -	$ 648
660842		Student Activities	$ 700	$ 947	$ 700	$ 342	$ 1,000
660842	11001	ASI Retreats	$ 20,000	$ 15,180	$ 20,000	$ 12,179	$ 20,000
660842		Volunteer Support	$ 1,000	$ -	$ 1,000	$ -	$ 1,000
660842	10706	TLAN	$ 5,000	$ 5,028	$ 5,000	$ -	$ 5,000
660842		Uniforms	$ 2,000	$ -	$ 5,000	$ -	$ 5,000
660842	11007	Sustainability Projects Fund	$ 10,000	$ 3,169	$ 10,000	$ 4,519	$ 5,000
660842	11008	USU Art	$ 1,500	$ 1,127	$ 1,500	$ -	$ 750
660835		Office Equipment / Computers	$ 38,725	$ 14,404	$ 33,725	$ 16,432	$ 10,900
616003		Basecamp Charge	$ -	$ -	$ 1,615	$ 3,229	$ 1,615
613001		Contractual Services	$ 15,000	$ 14,508	$ -	$ 20,000	$ -
		Misc Expenses	$ -	$ 125	$ -	$ -	$ -
		TOTAL	**$ 129,281**	**$ 77,661**	**$ 113,417**	**$ 67,278**	**$ 77,564**

ASI VPFO- Dept. ID: 2111

Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- SA	$ 17,385	$ 12,782	$ 17,843	$ 8,256	$ 17,843
613808	16804	Benefits- SA Fall/ Spring 2.2%	$ 345	$ 270	$ 309	$ -	$ 309
613808	16804	Benefits- SA Summer 9.3%	$ 301	$ -	$ 354	$ -	$ 354
606001		Travel	$ 1,000	$ 783	$ 1,000	$ -	$ 1,000
660842	11103	Student Emergency Fund	$ 30,000	$ 95,900	$ 60,000	$ 34,300	$ 45,000
660842	11104	ASI Leadership Fund	$ 35,000	$ 23,533	$ 42,000	$ 8,407	$ 30,000
660842		ASI Parking Fund	$ -	$ -	$ -	$ -	$ 33,800
		MISC Expenses	$ -	$ 3,200	$ -	$ -	$ -
		TOTAL	**$ 84,031**	**$ 133,268**	**$ 121,505**	**$ 50,963**	**$ 128,305**

ASI University Cost Recovery- Dept. ID: 2121

Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613814		University Indirect Cost Recovery	$ 45,617	$ 45,617	$ 42,734	$ 42,734	$ 42,587
613814		Business & Financial Services MOU	$ 129,031	$ 129,031	$ 168,007	$ 168,007	$ 173,047
		TOTAL	**$ 174,648**	**$ 174,648**	**$ 210,741**	**$ 210,741**	**$ 215,634**

ASI VPSUA- Dept. ID: 2118							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- SA	$ 17,385	$ 15,058	$ 17,843	$ 10,696	$ 17,843
613808	16804	Benefits- SA Fall/ Spring 2.2%	$ 301	$ -	$ 354	$ -	$ 309
613808	16804	Benefits- SA Summer 9.3%	$ 345	$ -	$ 309	$ -	$ 354
606001		Travel	$ 7,000	$ 5,606	$ 7,000	$ 2,700	$ 7,000
660842	11801	Lobby Corp	$ 1,000	$ 855	$ 1,000	$ 506	$ 1,000
		TOTAL	**$ 26,031**	**$ 21,519**	**$ 26,505**	**$ 13,901**	**$ 26,505**

ASI Chair & Chief of Staff- Dept. ID: 2124							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- SA	$ 17,385	$ 16,582	$ 17,843	$ 7,949	$ 17,843
613808	16804	Benefits- SA Fall/ Spring 2.2%	$ 345	$ 323	$ 309	$ -	$ 354
66042		Benefits- SA Summer 9.3%	$ 301	$ -	$ 354	$ -	$ 309
660842	12502	Travel	$ 2,000	$ -	$ 1,000	$ 417	$ 1,000
660842	12501	Student Activities	$ 1,000	$ 1,655	$ 1,000	$ 417	$ 1,000
		TOTAL	**$ 21,031**	**$ 18,561**	**$ 20,505**	**$ 8,783**	**$ 20,505**

ASI Cougar Pantry- Dept. ID: 2125							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
613808	16804	Salaries- Student Assistants	$ 114,539	$ 70,592	$ 97,010	$ -	$ 102,852
613808	16804	Benefits- SA Fall/ Spring / Winter 4% & Summer 12%	$ 2,887	$ 2,786	$ 2,066	$ -	$ 3,031
660842		Student Activities	$ 7,000	$ 41,793	$ 5,000	$ 1,855	$ 5,000
660842	12502	Food	$ 20,776	$ 40,486	$ 60,000	$ 28,828	$ 50,000
660842	12501	Operatios	$ 10,000	$ 18,245	$ 18,000	$ 8,905	$ 17,000
660842	12503	Programming	$ 26,000	$ 6,699	$ 18,000	$ 8,324	$ 10,000
606001		Travel	$ 2,000	$ 1,033	$ 2,000	$ 1,043	$ 2,000
660842		Van	$ 4,000	$ (2,030)	$ 4,000	$ 1,589	$ 5,000
		Misc Expenses	$ 75,868	$ 1,659	$ -	$ -	$ -
		TOTAL	**$ 187,202**	**$ 179,605**	**$ 206,076**	**$ 50,544**	**$ 194,882**

ASI Festival 78- Dept. ID: 2126							
Account #	Class Code	Description	24/25 Approved Budget with Reserve Amedments	24/25 Actuals	25/26 Proposed	25/26 Actuals	26/27 Proposed
660842	12601	Volunteers	$ 3,000	$ 1,914	$ 5,000	$ -	$ 3,000
660842	12602	Marketing	$ 2,000	$ 971	$ 1,000	$ 555	$ 1,000
660842	12603	Promotions	$ 6,000	$ 1,522	$ 6,000	$ -	$ 6,000
660842	12604	Production	$ 90,000	$ 107,171	$ 100,000	$ 557	$ 100,000
660842	12605	Artist(s)/ Hospitality	$ 140,000	$ 131,849	$ 145,000	$ 4,056	$ 150,000
660842	12606	Activities/ Entertainment	$ 12,000	$ 5,333	$ 18,000	$ 3,499	$ 14,000
660842	12607	Decor	$ 500	$ 273	$ 500	$ -	$ 500
660842		Art	$ 600	$ -	$ 300	$ -	$ 300
		TOTAL	**$ 254,100**	**$ 249,033**	**$ 275,800**	**$ 8,667**	**$ 274,800**



Budget Call Timeline for Fiscal Year 2026/2027

Note: In accordance with CSU EO 1000 – Delegation of Fiscal Authority and Responsibility

Date	Description
Friday, January 23, 2026	Budget request email will be sent out to all ASI.
January 26- 30, 2026	ASI Supervisors will meet with their students from the ASI entities to review prior year expenses to actuals, discuss needs and begin developing a budget.
February 2-7, 2026	Each department supervisor will meet with the ASI Business Operations Analyst to review their proposed budget.
Friday, February 13, 2026	All budget proposals need to be submitted to the ASI Business Operations Analyst.
Tuesday, February 24, 2026	Submission to the Internal Operations Committee Chair as an action item for the Internal Operations Committee's agenda.
Friday, March 13, 2026	Internal Operations Committee meets to determine new initiatives and review the proposed ASI master budget for Fiscal Year 2026/2027. All departments should have a student representative in attendance to present their requested budget.
Monday, March 16, 2026	ASI VPFO submits to Board of Directors (BOD) Chair and Chief of Staff as an action item to the Board's agenda.
Friday, March 20, 2026	BOD reviews and approves 2026/2027 ASI Master Budget.
Friday, April 17, 2026	IO meeting reserved for budget adjustment if the budget is not approved by the BOD on March 21st.
Friday, April 24, 2026	BOD meeting reserved for budget adjustment if needed.
Monday, April 27, 2026	ASI memo, 2026/2027 approved budget narrative, signed BOD minutes due to CSUSM VPFA and VPSA for review.
Monday, May 4, 2026	ASI memo, 2026/2027 approved budget narrative, signed BOD minutes due to CSUSM President for signature.

Associated Students, Inc of CSU San Marcos
Budget Guiding Principles

As of October 12, 2018, reviewed November 14th, 2025 by Internal Operations Committee

Transparency:

The ASI budget should be timely, simple to understand, and be easily communicated to the campus community and stakeholders.

Adaptability:

The ASI budget allocations should be consistent with ongoing ASI initiatives and flexible with new initiatives, while keeping in mind mandatory cost increases.

Operational Expenses vs Program Services:

The ASI budget allocations should review the percentages of the operational expenses and program services to ensure a sustainable ratio exists between the two categories.

Operational Expenses are the costs of supporting the student services and programs that ASI provides such as cost of copy machines, telephones, auditing services, bank charges, etc. Operational Expenses are found in the Management and general categories under the audited financial statements.
Program Services are the costs of ASI programs and services such as Campus Activities Board, ASI Cougar Pantry, Media and Communications Team, etc.

Maximize Student Opportunities

The ASI budget will prioritize student employment opportunities and direct funding support such as ASI Leadership Fund, Student Emergency Fund, Sustainability Projects Fund, etc.

ASI Budget Summary

		24/25 Approved
FEE REVENUE		
	Fall Headcount	14,403
	Spring Headcount	13,746
	Fee per Semester	$ 75
	Fall Student Fee revenue	$ 1,080,225
	Spring Student Fee revenue	$ 1,030,950
	Total Fee Revenue	**$ 2,111,175**
OTHER REVENUE SOURCES		
	Interest From Investments	$ -
	Student Emergency Funds donations	$ 76,636
	ASI Cougar Pantry Donations	$ 46,126
	Other revenue: reinstitution, Alternative Spring Break	$ -
580823	Festival 78 Ticket Sales	$ 13,000
	Total Other Revenue Sources	**$ 135,762**
	TOTAL REVENUE	**$ 2,246,937**
EXPENSES		
2101	Operations	$ 531,482
2102	Board of Directors	$ 148,011
2103	ASI President	$ 23,480
2107	Campus Activities Board	$ 325,098
2108	Media and Marketing	$ 230,273
2110	General Student Programs	$ 334,439
2111	ASI Vice President of Finance and Operations	$ 84,031
2118	ASI Vice President of Student & University Affairs	$ 26,031
2121	University Cost Recovery	$ 174,648
2124	ASI Chair & Chief of Staff	$ 21,031
2125	ASI Cougar Pantry	$ 394,097
2126	Festival 78	$ 241,100
	EXPENSES TOTAL	**$ 2,533,720**

NET INCOME/(LOSS)	**$ (286,783)**

RESERVES ALLOCATIONS

	Board designated funds to support programs and services	$ 300,445
	Total Reserves	

24/25 Actuals	25/26 Approved	25/26 Actuals as of 2/28	26/27 Proposed	27/28 Projections	28/29 Projections	29/30 Projections
14,655	14,655	15,441	15,441	15,750	16,065	16,386
13,432	13,432	14,159	14,159	14,442	14,731	15,026
$ 75	$ 75	$ 75	$ 75	$ 75	$ 75	$ 75
$ 1,151,002	$ 1,099,125	$ 1,201,784	$ 1,158,075			
$ 1,053,846	$ 1,007,400	$ 539,799	$ 1,061,925			
$ 2,204,848	**$ 2,106,525**	**$ 1,741,583**	**$ 2,220,000**			
$ 101,538	$ -	$ 103,407	$ 80,000			
$ 8,562	$ -	$ 14,070	$ -			
$ 33,695	$ -		$ -			
$ 6,814	$ -		$ -			
$ 24,273	$ 24,273.00		$ 24,273			
$ 174,882	**$ 24,273**	**$ 117,477**	**$ 104,273**	$ 2,264,400	$ 2,309,688	$ 2,355,882
$ 2,379,730	**$ 2,130,798**	**$ 1,859,060**	**$ 2,324,273**			
$ 369,575	$ 565,957	$ 284,271	$ 572,425	$ 535,525	$ 556,948	$ 579,354
$ 209,216	$ 150,011	$ 93,793	$ 151,558	$ 154,490	$ 159,565	$ 164,893
$ 24,201	$ 26,954	$ 16,889	$ 24,954	$ 24,927	$ 25,948	$ 27,020
$ 348,071	$ 323,690	$ 174,555	$ 356,308	$ 327,678	$ 335,530	$ 344,426
$ 260,075	$ 242,687	$ 112,980	$ 226,862	$ 242,617	$ 253,248	$ 264,410
$ 247,904	$ 328,141	$ 168,163	$ 292,288	$ 315,476	$ 333,375	$ 346,829
$ 136,468	$ 121,505	$ 50,963	$ 128,305	$ 90,344	$ 85,430	$ 86,311
$ 21,519	$ 26,505	$ 13,901	$ 26,505	$ 25,344	$ 26,311	$ 27,279
$ 174,648	$ 210,741	$ 210,741	$ 215,634	$ 222,103	$ 228,766	$ 235,629
$ 19,034	$ 20,505	$ 8,366	$ 20,505	$ 21,430	$ 22,402	$ 23,422
$ 377,762	$ 315,196	$ 163,194	$ 366,593	$ 401,269	$ 414,827	$ 426,718
$ 249,049	$ 275,800	$ 8,667	$ 274,800	$ 239,600	$ 239,600	$ 239,600
$ 2,437,523	**$ 2,607,692**	**$ 1,306,483**	**$ 2,656,737**	$ 2,600,804	$ 2,681,950	$ 2,765,892

$ (57,793)	**$ (476,894)**	**$ 552,577**	**$ (332,464)**	$ (336,404)	$ (372,262)	$ (410,011)

	$ 476,894					
				$ 2,264,400	$ 2,309,688	$ 2,355,882

Assumes 2% enrollment growth, 5% salary increases, 3% university ICR increase, CA minimum wages increases by $1 each FY

Notes

	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals
Projected Beginning Fund Balance	$ 3,185,583	$ 3,208,669	$ 3,208,669	$ 3,208,669
Add/deduct: net adjusted income or (loss)	$ (286,783)	$ (57,793)	$ (476,894)	
Deduct projects and programs designated by the Board to support with reserves				
Projected Ending Balance	$ 2,898,800	$ 3,150,876	$ 2,731,775	
Statement of Reserve Allocation: designated by ASI Corporate Policy				
Working capital & current operations	$ 1,443,488	$ -	$ 1,442,735	
Capital Equipment & Acquisition	$ 78,063	$ -	$ 93,539	
Planned Future Growth	$ 288,698	$ -	$ 324,626	
TOTAL	$ 1,810,249	$ -	$ 1,860,900	
Projects and Programs support: Designated By the ASI Board of Directors				
Reserved for Wellness and Recreation Facility	$ -	$ -	$ -	
Reserved for Student Emergency Fund	$ -	$ -	$ -	
Reserved for Program Support	$ -	$ -	$ -	
Reserved for ASI Cougar Pantry related grants	$ -	$ -	$ -	
Reserved for ASI Cougar Pantry additional support	$ 13,662	$ -	$ -	
Reserved for ASI Leadership Funding	$ -	$ -	$ -	
Reserved for ASI 30 year timeline Project	$ -	$ -	$ -	
Future Fees Campaign	$ -	$ -	$ -	
Reserved for general programs and services support	$ 286,783	$ -	$ 476,894	
Reserved for future inflation gap / economic uncertainty	$ -	$ -	$ 836,993	
TOTAL	$ 300,445	$ -	########	

26/27 Proposed	27/28 Projections	28/29 Projections	29/30 Projections	Notes
$ 2,898,800	$ 1,810,249	$ -		

$ 336,404	$ 372,262	$ 410,011		
$ 2,562,396	$ 1,437,987	$ (410,011)		

$ 1,443,488	$ 602,341	$ 602,341		
$ 78,063	$ 66,771	$ 66,771		
$ 288,698	$ 301,388	$ 301,388		
$ 1,810,249	$ 970,500	$ 970,500		

Dept. ID: 2101 Operations | Chargebacks: 210101

Account #	Class Code	Account Description	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals as of 2/28/26	26/27 Proposed
613808	16803	Salaries - Pro Staff: Business Operations Analyst	$ 72,450	$ 77,187	$ 78,130	$ 39,065	$ 78,130
613808	16803	Benefits - Pro Staff: Business Operations Analyst	$ 26,807	$ 28,559	$ 28,908	$ 14,454	$ 28,908
613808		General Salary Increase adjustments (GSI)	$ 51,078	$ 5,523.93	$ 47,555	$ -	$ 52,148
613808	16803	Salary - Executive Director	$ 143,850	$ 13,565.92	$ 158,240	$ 79,120	$ 158,240
613808	16803	Benefits - Executive Director	$ 53,225	$ (26,418.06)	$ 58,549	$ 29,275	$ 58,549
613816		Corp Admin Charge 8%	$ 104,376	$ 99,251.14	$ 112,504	$ 66,631	$ 113,967
660858		Corp Education Benefits	$ 3,200	$ 696.06	$ 3,200	$ -	$ 3,200
660858		Prof. Development	$ 6,600	$ 2,506.08	$ 6,600	$ 1,899	$ 6,600
606001		Systemwide Travel	$ 8,000	$ 7,168.95	$ 8,000	$ 6,170	$ 8,000
604001		Telecommunications/ Phones	$ 7,000	$ 5,335.00	$ 7,000	$ 1,549	$ 7,000
613810		Auditing Expenses	$ 28,300	$ 29,335.00	$ 28,300	$ 13,415	$ 29,149
660001		Postage/Mail	$ 200	$ 219.76	$ 200	$ 74	$ 300
660003		Office Supplies	$ 8,000	$ 3,620.35	$ 8,000	$ 2,986	$ 5,000
660010		Insurance/CSURMA	$ 10,997	$ 11,638.00	$ 12,171	$ 18,232	$ 13,534
660010		Dividend	$ -	$ -	$ -		
660835		Signa - Copier Lease	$ 1,500	$ 772.73	$ 2,000	$ 1,655	$ 2,000
		MISC Fees	$ -	$ 106,372.04			
660842	12512	Golf Cart	$ 2,900	$ 2,971.71	$ 2,900	$ 1,069	$ 3,000
660805		Membership Dues	$ 2,000	$ -	$ 2,000	$ -	$ 2,000
613807		Legal	$ 500	$ 742.50	$ 1,000	$ 7,642	$ 1,000
660848		Taxes and fillings		$ 200.00	$ 200	$ -	$ 200
660851		Bank Charges	$ 500	$ 327.50	$ 500	$ 1,036	$ 1,500
		Total	**$ 531,482**	**$ 369,575**	**$ 565,957**	**$ 284,271**	**$ 572,425**

Notes:

1 x yr 660979 depreciation leases(ai copier ends 12/2027

4 x yr	660850	Other Depreciation	regular fixed assets ie. golf cart, p	599216.34
1 x yr	660008	Interest charges	copier (campus)	$ (229,641)
1 x yr	660041	Space rental	In Kind	

660090 Other expense (accurals)

660842 retreats
660818 recruitment

27/28 Projections	28/29 Projections	29/30 Projections	Notes
$ 82,037	$ 86,138	$ 90,445	
$ 30,354	$ 31,871	$ 33,465	
$ -	$ -	$ -	5% GSI per ASI Professional Staff position
$ 166,152	$ 174,460	$ 183,183	Incudes amt for mgmt allocation split
$ 61,476	$ 64,550	$ 67,778	Incudes amt for mgmt allocation split
$ 117,386	$ 120,908	$ 124,535	
$ 3,200	$ 3,200	$ 3,200	$3,200 for one employee, requires pre-approval
$ 6,600	$ 6,600	$ 6,600	Professional development for 8 staff @ $825
$ 5,000	$ 5,000	$ 5,000	advisor travel to AOA, CSUnity, and CHESS , CHEBNA
$ 7,000	$ 7,000	$ 7,000	
$ 30,023	$ 30,924	$ 31,852	Aldrich agreement began 2023 for 5 years; includes a 2-3% escalation clause
$ 200	$ 200	$ 200	
$ 8,000	$ 8,000	$ 8,000	decrease by $3k
$ 10,997	$ 10,997	$ 10,997	FT needed/incorrect acct
$ 1,500	$ 1,500	$ 1,500	
$ 2,600	$ 2,600	$ 2,600	Registration, maintanance, parking
$ 2,000	$ 2,000	$ 2,000	AOA
$ 500	$ 500	$ 500	
$ -			RRF1, SO1, 990 filings
$ 500	$ 500	$ 500	increase in bank fees due to interest
$ 535,525	**$ 556,948**	**$ 579,354**	

Dept. ID: 2101 Operatior

CSUSM HR Corp 8% cost re benefits times 8%
Staff
Executive Director
Associate Executive Directo
Business Operations Analyst
ASI Board of Directors Coor
Student Engagement Coordi
Media & Communications C
Cougar Pantry Manager
Multimedia Specialist
Student Organizations & Pro
Cougar Pantry Specialist
Totals

Student Assistants - 8% C
Front Desk
Executive Officers
MCT
CAB
Cougar Pantry
Totals

ıs | Chargebacks: 210101

:overy is determined by adding all student and professional salaries and

	Salary	Benefits	26/27 8% Corp Cost	Total Cost per position	26/27 GSI 5%
	$ 158,240	$ 58,549	$ 17,343	$ 234,132	
r	$ 106,733	$ 39,491	$ 11,698	$ 157,922	
t	$ 78,130	$ 28,908	$ 8,563	$ 115,601	
dinator	$ 70,553	$ 26,105	$ 7,733	$ 104,390	
inator	$ 74,382	$ 27,521	$ 8,152	$ 110,056	
:oordinator	$ 70,553	$ 26,105	$ 7,733	$ 104,390	
	$ 76,000	$ 28,120	$ 8,330	$ 112,450	
	$ 26,772	$ 9,906	$ 2,934	$ 39,612	
ɔjects Specialist	$ 50,000	$ 18,500	$ 5,480	$ 73,980	
	$ 49,920	$ 18,470	$ 5,471	$ 73,862	
	$ 761,283	**$ 281,675**	**$ 83,437**	**$ 1,126,395**	**$ 52,148**

5% GSI if approved **$ -**

:SUSM CORP Admin

Hourly Wages	Benefits	8%Corp
$ 26,651.20	$ 647.93	$ 2,183.93
$ 72,285	$ 2,684	$ 5,998
$ 62,588.00	**$ 1,605.69**	**$ 5,126.00**
$ 106,140	$ 3,264	$ 8,752
$ 102,852	$ 3,031	$ 8,471
$ 370,515	**$ 11,233**	**$ 30,530**

8% CORP	$ -	$ -	$ -

DEPT ID: 2102 Board of Directors

Account #	Dept. ID	Class Code	Account Description	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals of 2/28/26	26/27 Proposed
613808	2102	16803	Salaries - Pro Staff: ASI Board of Directors Coordinator	$ 67,891	$ 121,723	$ 67,891	$ 47,035	$ 70,553
613808	2102	16803	Benefits - Pro Staff: ASI Board of Directors Coordinator	$ 25,120	$ 37,771	$ 25,120	$ 17,404	$ 26,105
606001	2102		Travel	$ 7,000	$ 9,158	$ 7,000	$ 3,440	$ 5,000
609008	2102		Scholarship	$ 12,000	$ 10,758	$ 12,000	$ 5,978	$ 14,400
660842	2102		Student Activities	$ 25,000	$ 22,304	$ 25,000	$ 14,515	$ 32,000
660842	2102	10216	Veteran's Rep	$ 1,500	$ 163	$ 1,500	$ 1,069	$ -
660842	2102	10217	Sustainability Rep	$ 1,500	$ 1,272	$ 1,500	$ 341	$ -
660842	2102	10218	Diversity & Inclusion Reps	$ 1,500	$ 1,148	$ 1,500	$ 533	$ -
660842	2102	10220	CSTEM Reps	$ 1,000	$ 656	$ 1,000	$ 148	$ -
660842	2102	10221	COBA Reps	$ 1,000	$ 928	$ 1,000	$ 706	$ -
660842	2102	10222	COEHHS Reps	$ 1,000	$ 829	$ 1,000	$ 615	$ -
660842	2102	10223	CHABSS Reps	$ 1,000	$ 160	$ 1,000	$ 844	$ -
660842	2102	10224	ASI General Elections	$ 2,500	$ 2,346	$ 4,500	$ 1,165	$ 3,500
			Misc Expenses	$ -	$ -			
			TOTAL	**$ 148,011**	**$ 209,216**	**$ 150,011**	**$ 93,793**	**$ 151,558**

Note: payroll/no class

BOD comp: $14,400 (increase BOD compensation-from $500 to $600

27/28 Projections	28/29 Projections	29/30 Projections	Notes
$ 74,081	$ 77,785	$ 81,674	includes amt for Mgmt Allocation split'
$ 27,410	$ 28,780	$ 30,219	
$ 5,000	$ 5,000	$ 5,000	CSUnity for BODers, CHESS for BODers
$ 12,000	$ 12,000	$ 12,000	BOD scholarships $500 per semester for 12 representatives excludes Execs
$ 25,000	$ 25,000	$ 25,000	16 BOD Parking Passes, 4 Execs summer passes, trainings, collabs, shirts
$ 1,500	$ 1,500	$ 1,500	Moved to general student activities lines-total rep lines is $8500.00
$ 1,500	$ 1,500	$ 1,500	
$ 1,500	$ 1,500	$ 1,500	
$ 1,000	$ 1,000	$ 1,000	
$ 1,000	$ 1,000	$ 1,000	
$ 1,000	$ 1,000	$ 1,000	
$ 1,000	$ 1,000	$ 1,000	
$ 2,500	$ 2,500	$ 2,500	cost of swag, promos, food
$ 154,490	**$ 159,565**	**$ 164,893**	

DEPT ID: 2103 - ASI President

Account	DEPT	Class	Account Descriptions	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals as 2/28/26
613808	2103	16804	Salaries - SA	$ 18,300	$ 19,378	$ 18,758	$ 11,551
613808	2103	16804	Benefits - SA - Fall/Spring 2.2%, summer 9%	$ 680		$ 696	$ 393
606001	2103		Travel	$ 3,500	$ 4,371	$ 6,500	$ 4,570
660842	2103		Student Activities	$ 1,000	$ 453	$ 1,000	$ 375
			TOTAL	**$23,480**	**$24,201**	**$26,954**	**$16,889**

26/27 Proposed	27/28 Projections	28/29 Projections	29/30 Projections	Notes
$ 18,758	$ 19,695	$ 20,680	$ 21,714	
$ 696	$ 731	$ 768	$ 806	
$ 4,500	$ 3,500	$ 3,500	$ 3,500	Increase due to travel costs going up
$ 1,000	$ 1,000	$ 1,000	$ 1,000	
$24,954	**$24,927**	**$25,948**	**$27,020**	

President

Summer (June - Aug)

Fall

Spring

$21/hr $22/hr $23/hr

*assumes $1 CA Minimum wage increase

Rate	Weeks	Hours	Salary	Corp benefits %	Corp Admin 8%
$ 20.50	13	15	$ 3,998	$ 372	
$ 20.50	19	20	$ 7,790	$ 171	
$ 20.50	17	20	$ 6,970	$ 153	
	Total		**$ 18,758**	**$ 696**	**$ 1,556**

Dept. ID: 2107 Campus Activities Board (CAB)

Account #	Class Code	Account Description	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals as of 2/28/26	26/27 Proposed
613808	16803	Salaries - Pro Staff: Student Engagement Coordinator	$ 70,840	$ 104,005	$ 70,840	$ 50,952	$ 74,382
613808	16803	Benefits - Pro Staff: Student Engagement Coordinator	$ 26,211	$ 57,827	$ 26,211	$ 13,761	$ 27,521
			$ -				
613808	16804	Salaries - Student Assistants	$ 93,162	77,813.07	$ 91,895	$ 37,315	$ 106,140
613808	16804	Benefits - SA - for Fall, Spring and Summer	$ 2,885	$ 2,407	$ 2,744		$ 3,264
		misc expenses	$ -	$ 1,288			
606001		Travel	$ 1,000	$ 2,770	$ 1,000	$ 94	$ 2,000
660842		Student Activities	$ 9,000	$ 17,051	$ 9,000	$ 10,171	$ 9,000
660842	10701	Novelty & Variety	$ 25,000	$ 22,604	$ 30,000	$ 20,098	$ 30,000
660842	10704	Civic Engagement	$ 12,500	$ 11,297	$ 8,000	$ 4,867	$ 8,000
660842	10705	Temecula Events & Programs	$ 7,500	$ 5,739	$ 7,000	$ 4,069	$ 14,000
			$ -				
660842	10707	Cougar Pride & Traditions	$ 42,000	$ 40,279	$ 42,000	$ 25,215	$ 42,000
606001	10711	Alternative Spring Break	$ 35,000	$ 4,992	$ 35,000	$ 8,014	$ 40,000
		TOTAL	**$ 325,098**	**$ 348,071**	**$ 323,690**	**$ 174,555**	**$ 356,308**

notes:

1 x yr Benefits/VAC/PTO

supplies 660003

other expenses

27/28 Projections	28/29 Projections	29/30 Projections	Notes
$ 74,382	$ 78,101	$ 82,006	
$ 27,521	$ 28,897	$ 30,342	Includes benefits/pto/ these are annual adjustments
$ 88,791	$ 91,407	$ 94,806	Increased total to include additional Temecula position
$ 3,984	$ 4,124	$ 4,272	
$ 2,000	$ 2,000	$ 2,000	Mileage reimbursment, etc, Temecula /mileage for ProDev
$ 9,000	$ 9,000	$ 9,000	
$ 25,000	$ 25,000	$ 25,000	
$ 12,500	$ 12,500	$ 12,500	
$ 7,500	$ 7,500	$ 7,500	Includes 2nd Temecula position
$ 42,000	$ 42,000	$ 42,000	
$ 35,000	$ 35,000	$ 35,000	Increasing for the opportunity to explore other states and cities that are more expensive to travel to, accomodations cost inflation, maintaining the
$ 327,678	**$ 335,530**	**$ 344,426**	

Second Year (Sabrina - start Spring 2025)		Rate	Weeks	Hours	TOTAL HOURS		Hourly Rate Total
summer (July 1 - August 15)	$	17.15	6	10	60	$	1,029.00
fall (August 15 - December 31)	$	17.15	20	20	400	$	6,860.00
spring (January 1 - May 15)	$	17.40	19	20	380	$	6,612.00
summer (June 1 - June 30)	$	17.40	5	10	50	$	870.00
					Total for (1) 2nd Year	**$**	**15,371.00**

FIRST YEAR (Tyler and Michele - start time Fall 2025		Rate	Weeks	Hours	Total Hours		Hourly Rate Total
summer (July 1 - August 15)	$	16.90	6	10	60	$	1,014.00
fall (August 15 - December 31)	$	17.15	20	20	400	$	6,860.00
spring (January 1 - May 15)	$	17.15	19	20	380	$	6,517.00
summer (June 1 - June 30)	$	17.15	5	10	50	$	857.50
					Total	**$**	**15,248.50**
					Total for (2) First year with ASI	**$**	**30,497.00**

First Year (Mariah - start time Spring 2026)		Rate	Weeks	Hours	Total Hours		Hourly Rate Total
summer (July 1 - August 15)	$	16.90	6	10	60	$	1,014.00
fall (August 15 - December 31)	$	16.90	20	20	400	$	6,760.00
spring (January 1 - May 15)	$	17.15	19	20	380	$	6,517.00
summer (June 1 - June 30)	$	17.15	5	10	50	$	857.50
					TOTAL FOR (1) First year with ASI	**$**	**15,148.50**

First Year (3 New hire - start time Summer 2026) [1 main campus position and 2 Temecula campus position]		Rate	Weeks	Hours	Total Hours		Hourly Rate Total
summer (July 1 - August 15)	$	16.90	6	10	60	$	1,014.00
fall (August 15 - December 31)	$	16.90	20	20	400	$	6,760.00
spring (January 1 - May 15)	$	16.90	19	20	380	$	6,422.00
summer (June 1 - June 30)	$	16.90	5	10	50	$	845.00

Total	**$**	**15,041.00**
Total for (2) New Hires and (1) Additional Temecula Position	**$**	**45,123.00**
Total for all current 6 positions + the new proposed Temecula position	**$**	**106,139.50**

Corp Benefits	CORP Admin 8%
$ 95.70	
$ 150.92	
$ 145.46	
$ 80.91	
$ 472.99	**$ 1,267.52**

Corp Benefits	CORP Admin 8%
$ 94.30	
$ 150.92	
$ 143.37	
$ 79.75	
$ 468.34	**$ 1,257.35**
$ 936.69	**$ 2,514.69**

Corp Benefits	CORP Admin 8%
$ 94.30	
$ 148.72	
$ 143.37	
$ 79.75	
$ 466.14	**$ 1,249.17**

Corp Benefits	CORP Admin 8%
$ 94.30	
$ 148.72	
$ 141.28	
$ 78.59	

$ 462.89	**$ 1,240.31**
$ 1,388.67	**$ 3,720.93**
$ 3,264.49	**$ 8,752.32**

Dept. ID: 2108 Media & Marketing

Account #	Class Code	Account Description	24/25 Approved	24/25 actuals	25/26 Approved	25/26 Actuals as of 2/28/26	26/27 Proposed
613808	16803	Salaries - Pro Staff: Media & Communications Coordinator	$ 66,560	$ 106,721	$ 66,560	$ 41,955	$ 70,553
613808	16803	Benefits - Pro Staff: Media & Communications Coordinator	$ 24,627	$ 49,546	$ 24,627	$ 15,227	$ 24,627
613808	16804	Salaries - Student Assistants	$ 69,285	$ 50,585	$ 79,478	$ 21,344	$ 62,587
613808	16804	Benefits - SA- Fall/Spring 2.2% & Summer 9%	$ 2,186	$ 3,934	$ 2,157		$ 1,606
613808	16803	Salaries - Multimedia Specialist	$ 27,456	$ 27,045	$ 27,456	$ 16,762	$ 27,456
613808	16803	Benefits - Multimedia Specialist	$ 10,159	$ 3,435	$ 10,159	$ 1,559	$ 10,159
606001		Travel	$ 8,500	$ 4,314	$ 9,000	$ 5,020	$ 9,000
660842		Student Activities	$ 2,000	$ 430	$ 1,500	$ 687	$ 1,500
660842	10801	Cougar Pride Swag	$ 7,000	$ 4,669	$ 7,000	$ 3,026	$ 7,000
660842	10802	ASI Branded Operational Supplies	$ 5,000	$ 4,831	$ 5,000	$ 4,564	$ 5,000
660842	10804	MCT Equipment	$ 6,750	$ 4,178	$ 9,000	$ 2,451	$ 6,000
660842	10805	Outreach & Volunteer Programs	$ 750	$ 387	$ 750	$ 385	$ 750
	604001	Social Media Phone	$ -	$ -	$ -	$ -	$ 624
		Misc Fees		$ -			

		Total	**$ 230,273**	**$ 260,075**	**$ 242,687**	**$ 112,980**	**$ 226,862**

notes:

Payroll no class **Prostaff posted incorrect class code**

27/28 Projections	28/29 Projections	29/30 Projections	Notes	
$ 74,081	$ 77,785	$ 81,674	total for prostaff	Summer
$ 27,410	$ 28,780	$ 30,219	includes amt for mgmt allocation split	Fall
$ 65,716	$ 69,002	$ 72,452	Adjusted Summer hours to correctly reflect the number of students we will have to properly ahve a better estimate of how much we will spend	Spring
$ 5,914	$ 6,210	$ 6,521		
$ 28,829	$ 30,270	$ 31,784	Need to separate from student salaries	
$ 10,667	$ 11,200	$ 11,760		**MCT: 3rd Year (Spring Hire)**
$ 8,500	$ 8,500	$ 8,500		Summer
$ 2,000	$ 2,000	$ 2,000		Fall
$ 7,000	$ 7,000	$ 7,000	Large swag order at the end of the year is used for the following years swag giveaways.	Spring
$ 5,000	$ 5,000	$ 5,000	Large order at the end of the year of large format ink and paper will use the rest of our budget	
$ 6,750	$ 6,750	$ 6,750	Keeping the same amount in order to be able to replace or upgrade a camera or lens if something breaks. Continue to upgrae our equpiment	
$ 750	$ 750	$ 750	Utilized this line this year to offset Lobby Coprs swag and order more Festival 78 Tshirts	**MCT: 2nd Year (Fall Hire)**
			Annual phone service for social media posts, push notifications for MCT team ($52monthly)	

$ 242,617	**$ 253,248**	**$ 264,410**	

Summer

Fall

Spring

MCT: 1st Year
(Spring Hire)

Summer

Fall

Spring

Rate	Weeks	Hours	Hourly Rate Totals	CORP Benefits	CORP Admin 8%
$ 17.90	6	15	$ 1,611.00	$ 149.82	
$ 17.90	19	15	$ 5,101.50	$ 112.23	
$ 18.15	19	15	$ 5,172.75	$ 113.80	
	Totals for Specialist		**$ 11,885.25**	**$ 375.86**	**$ 971.78**

Rate	Weeks	Hours	Hourly Rate Totals	CORP Benefits	CORP Admin 8%
$17.90	6	15	$ 1,611.00	$ 149.82	
$17.90	19	15	$ 5,101.50	$ 112.23	
$18.15	19	15	$ 5,172.75	$ 113.80	
	Total		**$ 11,885.25**	**$ 375.86**	**$ 980.89**

Rate	Weeks	Hours	Hourly Rate Totals	CORP Benefits	CORP Admin 8%

$16.90	0	15	$ -	$ -	
$17.15	19	15	$ 4,888	$ 108	
$17.15	19	15	$ 4,888	$ 108	
		Total	**$ 9,776**	**$ 215**	**$ 799**
		Total for 2 specialist	**$ 19,551**	**$ 430**	**$ 1,598**

Rate	Weeks	Hours	Hourly Rate Totals	CORP Benefits	CORP Admin 8%
$ 16.90	0	15	$ -	$ -	
$ 16.90	19	15	$ 4,816.50	$ 105.96	
$ 16.90	19	15	$ 4,816.50	$ 105.96	
		Total	**$ 9,633.00**	**$ 211.93**	**$ 787.59**
		Total for 2 specialist	**$ 19,266.00**	**$ 423.85**	**$ 1,575.19**
Total for all MCT Student Assitants			**$ 62,587.50**	**$ 1,605.69**	**$ 5,126.35**

Dept. ID: 2110 General Student Programs

Account #	Class Code	Account Description	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals as of 2/11/26
613808	16803	Salaries - Student Organization and Project Specialist	$ 50,000	$ 16,815	$ 50,000	$ -
613808	16803	Benefits - Student Organization and Project Specialist	$ 18,500	$ 5,196	$ 18,500	$ -
613808	16803	Salaries - Associate Executive Director	$ 99,750	$ 117,597	$ 106,733	$ 81,140
610838	16803	Benefits - Associate Executive Director	$ 36,908	$ 30,510	$ 39,491	$ 19,746
613808	16804	Salaries - Student Assistant	$ 34,365	$ 21,351	$ 34,639	$ 10,578
613808	16804	Benefits - SA includes Fall, winter, summer (4%+12%)	$ 991	$ 1,946	$ 238	
660842		Student Activities	$ 700	$ 947	$ 700	$ 342
660842	11001	ASI Retreats	$ 20,000	$ 15,180	$ 20,000	$ 12,179
660842		Volunteer Support	$ 1,000	$ -	$ 1,000	
660842	10706	TLAN	$ 5,000	$ 5,028	$ 5,000	
660842		Uniforms	$ 2,000	$ -	$ 5,000	
660842	11007	Sustainability Projects Fund	$ 10,000	$ 3,169	$ 10,000	$ 4,519
660842	11008	USU Art	$ 1,500	$ 1,127	$ 1,500	$ -
660835		Office Equip/Computers	$ 38,725	$ 14,404	$ 33,725	$ 16,432
616003		Basecamp charge	$ -	$ -	$ 1,615	$ 3,229
613001		Contractual Services	$ 15,000	$ 14,508		$ 20,000
		MISC Expenses	$ -	$ 125		
		TOTAL	**$ 334,439**	**$ 247,904**	**$ 328,141**	**$ 168,163**

Notes:
Payroll/bene change/VAC/PTO

660818 recruitment fees

26/27 Proposed	27/28 Projections	28/29 Projections	29/30 Projections	Notes
$ 50,000	$ 52,500	$ 55,125	$ 57,881	Full-time - hourly - non-exempt
$ 18,500	$ 19,425	$ 20,396	$ 21,416	total benefits for both
$ 106,733	$ 112,070	$ 117,673	$ 123,557	
$ 39,491	$ 41,466	$ 43,539	$ 45,716	
$ 26,651	$ 27,984	$ 29,383	$ 30,852	Up to 4 front desk students to cover 40 hrs.
$ 648	$ 3,897	$ 4,124	$ 4,272	
$ 1,000	$ 700	$ 700	$ 700	Front Desk Meetings/team building activities
$ 20,000	$ 20,000	$ 20,000	$ 20,000	retreat swag items
$ 1,000	$ 1,000	$ 1,000	$ 1,000	
$ 5,000	$ 5,000	$ 5,000	$ 5,000	
$ 5,000	$ 2,000	$ 2,000	$ 2,000	Standardized ASI uniforms for all ASI
$ 5,000	$ 5,000	$ 10,000	$ 10,000	[illegible] to parking
$ 750	$ 1,500	$ 1,500	$ 1,500	Frames for students
$ 10,900	$ 22,935	$ 22,935	$ 22,935	All IITS charges and Esign Support Charge
$ 1,615	$ 1,615			24/25 actuals includes both ASI and USU cost
$ -	$ -			Conference Room Wall
$ 292,288	**$ 315,476**	**$ 333,375**	**$ 346,829**	

1st Year - New Hires (2 hires)	Rate	Weeks	Hours	Total Hourly Wages	Corp Benefits %	Corp Admin 8%
Summer(7/1-8/15)	$ 16.90	0	0	$ -		
Fall (2026)	$ 16.90	16	20	$ 5,408.00	$ 118.98	
Spring(2027)	$ 16.90	16	20	$ 5,408.00	$ 118.98	
			Total	**$ 10,816.00**	**$ 237.95**	**$ 884.32**

2nd Year - Jaidyn & Josiah	Rate	Weeks	Hours	Total Hourly Wages	Corp Benefits %	Corp Admin 8%
Summer(7/1-8/15)	$ -	0	0			
Fall (2026)	$ 16.90	16	12	$ 3,244.80	$ 71.39	
Spring(2027)	$ 17.15	16	12	$ 3,292.80	$ 72.44	
			Total	**$ 6,537.60**	**$ 143.83**	**$ 534.51**
			Total for 2 student a	**$ 13,075.20**	**$ 287.65**	**$ 1,069.03**

3rd Year - Abby	Rate	Weeks	Hours	Total Hourly Wages	Corp Benefits %	Corp Admin 8%
Summer(7/1-8/15)	$ -	0	0			
Fall (2026)	$ 17.25	16	10	$ 2,760.00	$ 60.72	
Spring(2027)	$ 17.50	16	10	$ 2,800.00	$ 61.60	
			Total:	**$ 2,760.00**	**$ 122.32**	**$ 230.59**

Total for FD Students	**$ 26,651.20**	**$ 647.93**	**$ 2,183.93**

Dept. ID: 2111 Vice President of Finance & Operations

Account #	Class Code	Account Descriptions	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals of 2/2/26
613808	16804	Salaries - SA	$ 17,385	$ 12,782	$ 17,843	$ 8,256
613808	16804	Benefits - SA 2.2%	$ 345	$ 270	$ 309	
613808	16804	Benefits - SA - Summer 9.3%	$ 301	$ -	$ 354	
606001		Travel	$ 1,000	$ 783	$ 1,000	$ -
660842	11103	Student Emergency Fund	$ 30,000	$ 95,900	$ 60,000	$ 34,300
660842	11104	ASI Leadership Fund	$ 35,000	$ 23,533	$ 42,000	$ 8,407
660842		ASI Parking Fund	$ -	$ -	$ -	$ -
		MISC Expenses	$ -	$ 3,200		
		TOTAL	**$84,031**	**$136,468**	**$121,505**	**$50,963**

26/27 Proposed	27/28 Projections	28/29 Projections	29/30 Projections	Notes	
$ 17,843	$ 18,735	$ 19,215	$ 19,671		Summer (June -
$ 309	$ 324	$ 491	$ 341		Fall
$ 354	$ 371	$ 605	$ 390		Spring
$ 1,000	$ 1,000	$ 1,000	$ 1,000		
$ 45,000	$ 30,000	$ 30,000	$ 30,000	Requested more funds to cover increase of student need	
$ 30,000	$ 35,000	$ 35,000	$ 35,000		
$ 33,800				total of 100 parking permits; total 33,800 - $5K from sustainability and $28,800 from reserves	
$128,305	**$85,430**	**$86,311**	**$86,402**		

Rate	Weeks	Hours	Total Hourly Rate	Corp benefits %	Corp Admin 8%
$ 19.50	13	15	$ 3,803	$ 354	
$ 19.50	19	20	$ 7,410	$ 163	
$ 19.50	17	20	$ 6,630	$ 146	
	Total		**$ 17,843**	**$ 663**	**$ 1,480**

Dept. ID: 2118 Vice President of Student and University Affairs (VPSUA)

Account #	Class Code	Account Descriptions	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals as of 2/8	26/27 Proposed	27/28 Projections
613808	16804	Salaries - SA	$ 17,385	$ 15,058	$ 17,843	$ 10,696	$ 17,843	$ 18,300
613808	16804	Benefits - 2.2%	$ 301		$ 354		$ 309	$ 468
613808	16804	Benefits - Summer 9.3%	$ 345	$ -	$ 309		$ 354	$ 576
606001		Travel	$ 7,000	$ 5,606	$ 7,000	$ 2,700	$ 7,000	$ 5,000
660842	11801	Lobby Corp	$ 1,000	$ 855	$ 1,000	$ 506	$ 1,000	$ 1,000
		TOTAL	**$ 26,031**	**$ 21,519**	**$ 26,505**	**$ 13,901**	**$ 26,505**	**$ 25,344**

28/29 Projections	29/30 Projections	Notes
$ 19,215	$ 20,130	
$ 491	$ 515	
$ 605	$ 634	
$ 5,000	$ 5,000	CSSA/CHESS/CSUnity
$ 1,000	$ 1,000	
$ 26,311	**$ 27,279**	

Vice President of Student and University Affairs	Rate	Weeks	Hours	Total Hourly Rate	Corp Benefits	Corp Admin 8%
Summer (June - Aug)	$ 19.50	13	15	$ 3,803	$ 354	
Fall	$ 19.50	19	20	$ 7,410	$ 163	
Spring	$ 19.50	17	20	$ 6,630	$ 146	
			Total	**$ 17,843**	**$ 663**	**$ 1,480**

Dept. ID: 2121 University Cost Recovery

Account #	Account Descriptions	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals	26/27 Proposed	27/28 Projections
613814	University Indirect Cost Recovery	$ 45,617	$ 45,617	$ 42,734	$ 42,734	$ 42,587	$ 43,865
613814	Business & Financial Services MOU	$ 129,031	$ 129,031	$ 168,007	$ 168,007	$ 173,047	$ 178,238
	TOTAL	**$ 174,648**	**$ 174,648**	**$ 210,741**	**$ 210,741**	**$ 215,634**	**$ 222,103**

28/29 Projections	29/30 Projections	Notes
$ 45,181	$ 46,536	
$ 183,586	$ 189,093	
$ 228,766	**$ 235,629**	

Dept. ID: 2124 Chief and Chair

Account #	Class Code	Account Descriptions	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals as 2/11/26	26/27 Proposed	27/28 Projections
613808	16804	Salaries - SA	$ 17,385	$16,582	$17,843	$7,949	$17,843	$ 18,735
613808	16804	Benefits - 2.2%	$ 345	$ 323	$ 309		$ 354	$ 371
613808	16804	Benefits - Summer - 9.3%	$ 301	$ -	$ 354		$ 309	$ 324
606001		Travel	$ 2,000	$ 1,655	$ 1,000	$ 417	$ 1,000	$ 1,000
660842		Student Activitites	$ 1,000	$ 473	$ 1,000		$ 1,000	$ 1,000
		TOTAL	**$21,031**	**$19,034**	**$20,505**	**$8,366**	**$20,505**	**$21,430**

28/29 Projections	29/30 Projections	Notes
$ 19,671	$ 20,655	
$ 390	$ 409	
$ 341	$ 358	
$ 1,000	$ 1,000	
$ 1,000	$ 1,000	
$22,402	**$23,422**	

Chief & Chair	**Rate**
Summer (June - Aug)	$ 19.50
Fall	$ 19.50
Spring	$ 19.50

Weeks	Hours	Total Hourly Rate	Corp Benefi	Corp Admin 8%
13	15	$ 3,803	$ 354	
19	20	$ 7,410	$ 163	
17	20	$ 6,630	$ 146	
	Total	**$ 17,843**	**$ 663**	**$ 1,480**

Associated Students, Inc of CSUSM

Dept. ID: 2125 Cougar Pantry

Account #	Class Code	Account Descriptions	24/25 Approved	24/25 Actuals	25/26 Approved
613808	16803	Salaries -Cougar Pantry Manager	$ 68,184	$ 109,001	$ 76,000
613808	16803	Benefits -Cougar Pantry Manager	$ 25,228	$ 43,502	$ 28,120
613808	16803	Salaries -Cougar Pantry Specialist	$ 27,456	$ 33,512	$ 5,000
613808	16803	Benefits -Cougar Pantry Specialist	$ 10,159	$ 10,484	$ -
613808	16804	Salaries -Student Assistants	$ 114,539	$ 70,592	$ 97,010
613808	16804	Benefits - SA - Fall/Spring 2.2% & Summer 9.3%	$ 2,887.00	$ 2,786.00	$ 2,066
660842		Student Activities	$ 7,000	$ 41,793	$ 5,000
660842	12502	Food	$ 20,776	$ 40,486	$ 60,000
660842	12501	Operations	$ 10,000	$ 18,245	$ 18,000
660842	12503	Programming	$ 26,000	$ 6,699	$ 18,000.00
606001		Travel	$ 2,000	$ 1,033	$ 2,000
660842	12504	Van	$ 4,000	$ (2,030)	$ 4,000
		MISC Budget/Expenses	$ 75,868	$ 1,659	$ -
		TOTAL	**$ 394,097**	**$ 377,762**	**$ 315,196**

Acct#		Account Descriptions			
660003		Expanding CP Support			
619801		Refrigerated Van			
613808		Operating support			

660818		CP Specialist			
		CP Driver			
		Student Emergency Fund			
		Advancement Gift fee 1.5%			
		Total Budget			

Associated Students, Inc of CSUSM

25/26 Actuals as 2/28/26	26/27 Proposed	27/28 Projections	28/29 Projections	29/30 Projections	Notes
$ 50,667	$ 76,000	$ 76,000	$ 79,800	$ 83,790	includes amt for mgmt alloc split
$ 18,747	$ 28,120	$ 28,120	$ 29,526	$ 31,002	
$ 31,560	$ 49,920	$ 28,829	$ 30,270	$ 31,784	**40 hrs. Fall/Spring, 30. Summer- PT to Full time**
$ 11,677	$ 17,671	$ 10,667	$ 11,200	$ 11,760	
	$ 102,852	$ 154,842	$ 161,073	$ 165,319	All students at 20hrs/extending hours
	$ 3,031	$ 3,812	$ 3,958	$ 4,063	70, 559
$ 1,855	$ 5,000	$ 5,000	$ 5,000	$ 5,000	
$ 28,828	$ 50,000	$ 60,000	$ 60,000	$ 60,000	
$ 8,905	$ 17,000	$ 10,000	$ 10,000	$ 10,000	Pantry operations matienance, 30 min parking spots, Q1-Q4 fridge matienance, hygiene supplies
$ 8,324	$ 10,000	$ 18,000	$ 18,000	$ 18,000	H&H week / tabling
$ 1,043	$ 2,000	$ 2,000	$ 2,000	$ 2,000	Basic needs conference
$ 1,589	$ 5,000	$ 4,000	$ 4,000	$ 4,000	Van parking spot, registration, maintanance, gas
$ -					
$ 163,194	**$ 366,593**	**$ 401,269**	**$ 414,827**	**$ 426,718**	

	26/27 Approved				Notes
	$16,000.00				
	$58,009.90				
	$3,000.00				

	$6,500.00				
	$6,500.00				
	$9,000.00				
	$990.10				
	$100,000.00				

Pantry Driver Specialist (NEW)(1)	Rate	Weeks	Hours	Total Hourly Wages	Benefits	Corp Admin 8%
fall (August 1 - Dec 31)	$ 17.40		20	$ -	$ -	
spring (January 1 - May 31)	$ 17.40	17	20	$ 5,130.00	$ 112.86	
summer (June 1 - June 30)	$ 17.40	4	20	$ 1,392.00	$ 129.46	
			Total	**$ 6,522.00**	**$ 242.32**	**$ 541.15**

Pantry Driver Specialist (Sarah) (1)	Rate	Weeks	Hours	Total Hourly Wages	Benefits%	Corp Admin 8%
Summer (July 1 - August 15)	$ 17.75	7	20	$ 2,485.00	$ 231.11	
fall (August 16 - Dec 31)	$ 18.00	18	20	$ 6,480.00	$ 142.56	
spring (January 1 - May 15)	$ 18.00	17	20	$ 5,130.00	$ 112.86	
		Total		**$ 14,095.00**	**$ 486.53**	**$ 1,166.52**

Pantry Specialist - First Year (3)	Rate	Weeks	Hours	Total Hourly Wages	Benefits %	Corp Admin 8%
fall (August 1 - Dec 31)	$ 16.90	18	20	$ 6,084.00	$ 133.85	
spring (January 1 - May 31)	$ 16.90	17	20	$ 5,746.00	$ 126.41	
spring (January 1 - May 31)	$ 16.90	17	20	$ 5,746.00	$ 126.41	
summer (June 1 - June 30)	$ 16.90	4	20	$ 1,352.00	$ 125.74	
		Total		**$ 18,928.00**	**$ 512.41**	**$ 1,555.23**
		Total for 4 Specialists		**$ 45,292.00**	**$ 1,284.40**	**$ 3,726.11**

Associated Students, Inc of CSUSM

Pantry Specialist - (2) Second Year	Rate	Weeks	Hours	Total Hourly Wages	Benefits	Corp Admin 8%
fall (August 1 - Dec 31)	$ 17.15	18	20	$ 6,174.00	$ 135.83	
spring (January 1 - May 31)	$ 17.40	17	20	$ 5,916.00	$ 130.15	
summer (June 1 - June 30)	$ 17.40	4	20	$ 1,392.00	$ 129.46	
			Total	**$ 12,090.00**	**$ 395.44**	
			Total for 2 specialist	**$ 24,180.00**	**$ 790.87**	**$ 1,997.67**

Pantry Specialist - Third Year (1)	Rate	Weeks	Hours	Total Hourly Wages	Benefits	Corp Admin 8%
Summer (July 1 - August 15)	17.5	7	20	$ 2,450.00	$ 227.85	
fall (August 16 - Dec 31)	17.5	19	15	$ 4,987.50	$ 109.73	
spring (January 1 - May 15)	17.75	20	15	$ 5,325.00	$ 117.15	
		Total		**$ 12,762.50**	**$ 226.88**	**$ 1,039.15**

			Total for all CP Student Assitants	**$ 102,851.50**	**$ 3,030.99**	**$ 8,470.60**

Notes

New Person, Fall 2026 Start (grant covered in fall)
Donor funded for Fall 26, Spring 27 funded by ASI

Notes

3rd year with ASI 9.30%

Notes

Roman, New hire 1, New hire 2

Fall 2026 start

Fall hire, grant funded during fall, ASI cover in spring

0.093

1 fall hire covered by grant, ASI cover costs in spring

Notes

Jackie, Zhi

0.093

Notes

Alex 9.30%

Dept. ID: 2126 Festival 78

Account #	Class Code	Account Descriptions	24/25 Approved	24/25 Actuals	25/26 Approved	25/26 Actuals as of 2/28/26	26/27 Proposed
660842	12601	Volunteers	$ 3,000	$ 1,914	$ 5,000	$ -	$ 3,000
660842	12602	Marketing	$ 2,000	$ 971	$ 1,000	$ 555	$ 1,000
660842	12603	Promotions	$ 6,000	$ 1,522	$ 6,000	$ -	$ 6,000
660842	12604	Production	$ 90,000	$ 107,171	$ 100,000	$ 557	$ 100,000
660842	12605	Artist/Hospitality	$ 140,000	$ 131,849	$ 145,000	$ 4,056	$ 150,000
660842	12606	Activities/Entertainment	$ 12,000	$ 5,333	$ 18,000	$ 3,499	$ 14,000
660842	12607	Décor	$ 500	$ 273	$ 500	$ -	$ 500
660842		Art	$ 600		$ 300	$ -	$ 300
		TOTAL	**$ 241,100**	**$ 249,049**	**$ 275,800**	**$ 8,667**	**$ 274,800**

27/28 Projections	28/29 Projections	29/30 Projections	Notes
$ 2,000	$ 2,000	$ 2,000	Imcrease to order more shirts/F78Promo/student engagement
$ 3,000	$ 3,000	$ 3,000	historically underspent
$ 6,000	$ 6,000	$ 6,000	
$ 85,000	$ 85,000	$ 85,000	+5k inflation with production and cost of artist backline
$ 130,000	$ 130,000	$ 130,000	+5k, inflation and cost of trendy and upcoming artists to meet the needs of interests of students
$ 12,000	$ 12,000	$ 12,000	+1k inflation, hope to bring more activities and food trucks to festival
$ 1,000	$ 1,000	$ 1,000	historically underspent but still used for supplies
$ 600	$ 600	$ 600	historically underspent but still used for supplies
$ 239,600	**$ 239,600**	**$ 239,600**	